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Brazil: macro scenario & markets

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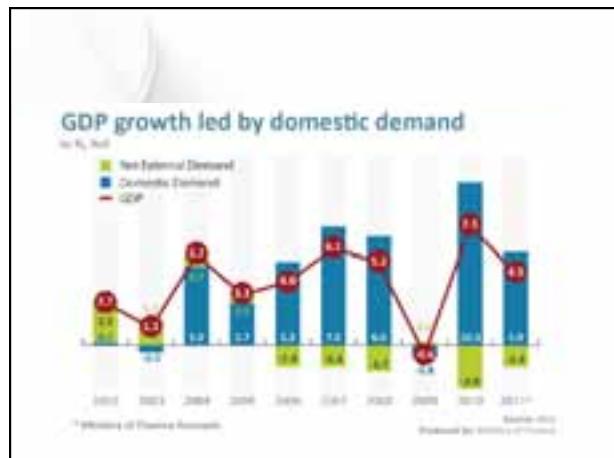


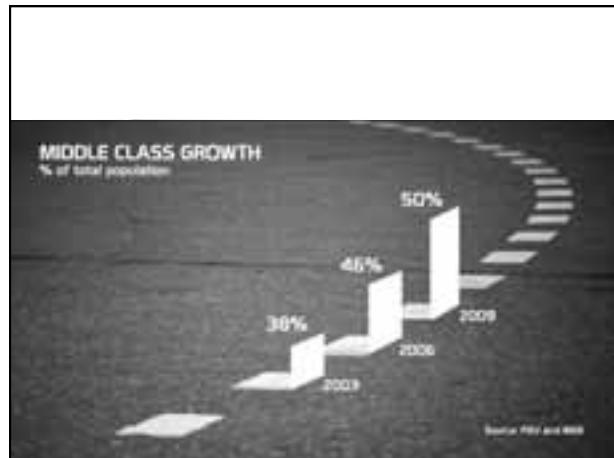




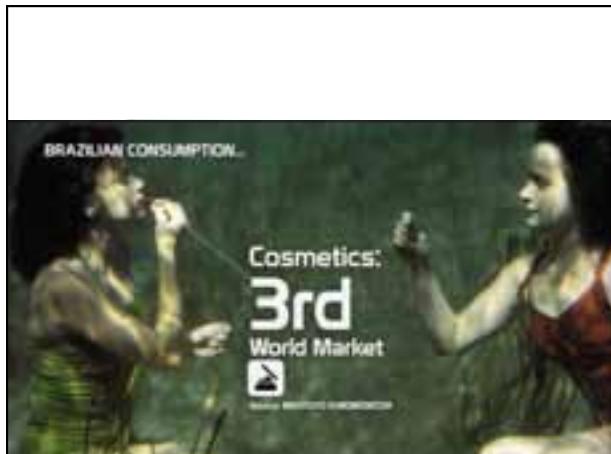




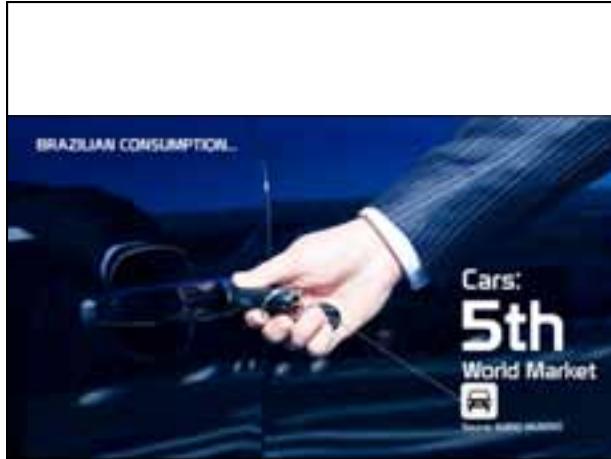






















Industry Overview as of December 2009

Investors	<ul style="list-style-type: none">US\$ 38.2 Bn Committed CapitalMain LPs: Thomson 22%, Pan Atlantic 18%, Endeavor 12%, Sofina 9%, Family Offices 9%
General Partners	<ul style="list-style-type: none">144 PE&VC Firms258 Investment VehiclesEst. 1,397 Professionals & Staff
Portfolio Companies	<ul style="list-style-type: none">302 portfolio firms, Dec 092003-2009 Period1432 new investments2232 total firms947 exits

Source: TAGLaw/TIAG, Venture Capital Survey







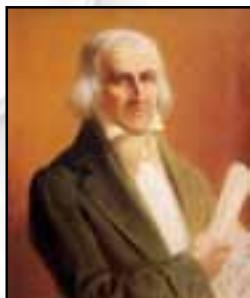


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Innovation in Brazil: some recent developments...

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A internationally known Brazilian scientist..

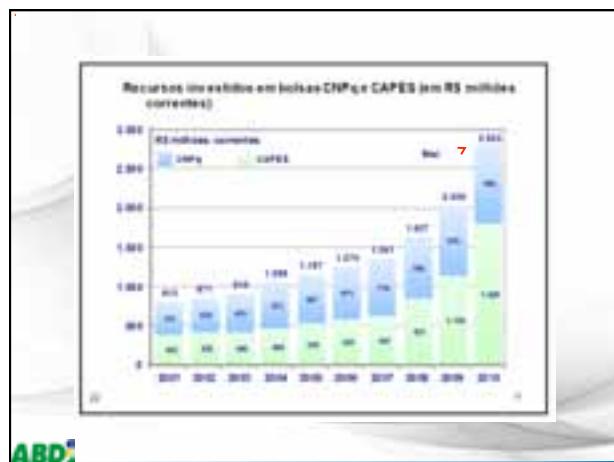
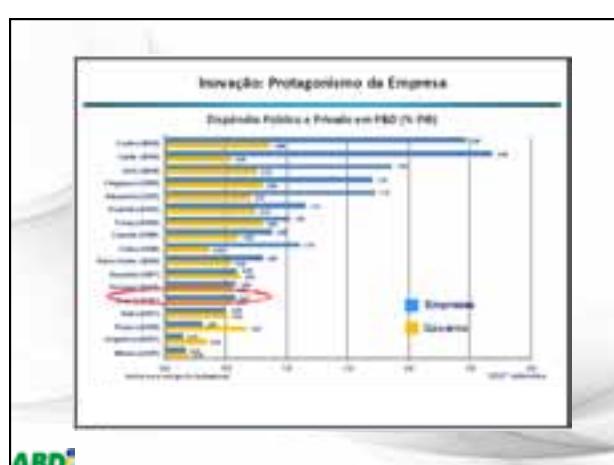


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 nature, 1877

The Emperor of Brazil, who is now in Paris, has been nobly attending the meetings of various scientific societies. On Friday he was present at the meeting of the Zoological Society. Several publications were read on Fishes, Insects, and insects from Brazil. He was also present at the meeting of the Congregational Society of Paris. A paper was read on the Temps by an American professor, whose farce of the Emperor was so high that His Majesty left the room to show his disapprobation.

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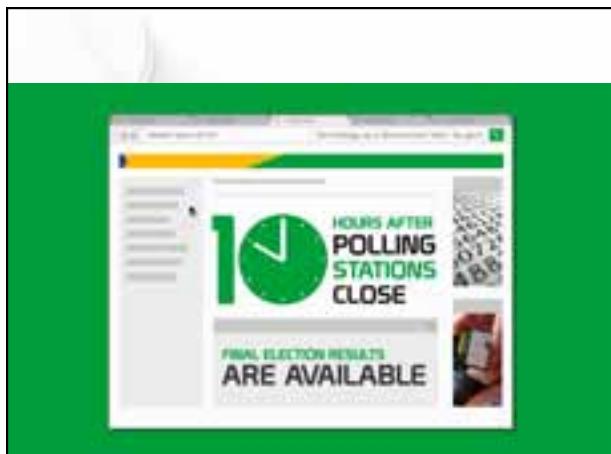














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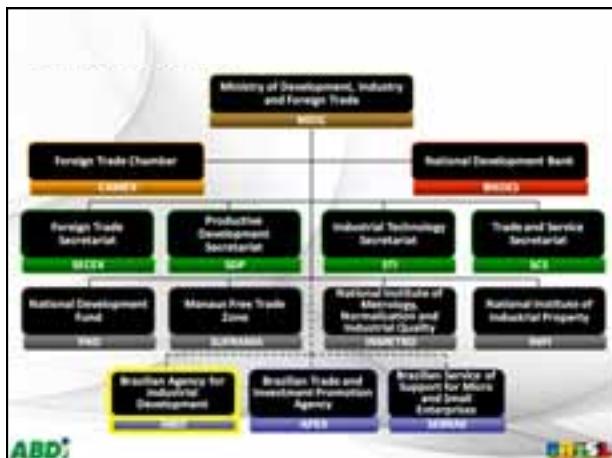
What's the case for Brazil?

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Development strategies in
Brazil: ABDI and its role

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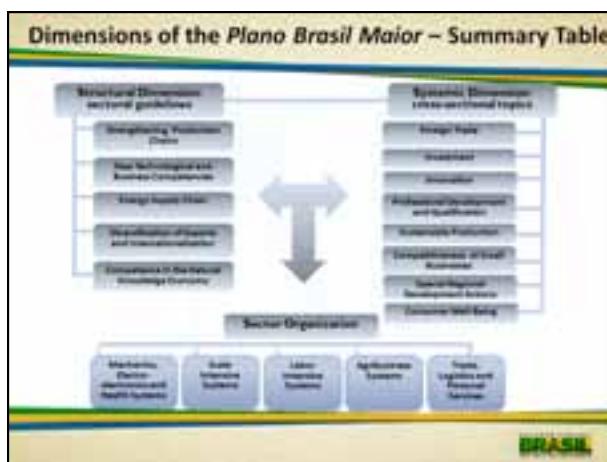
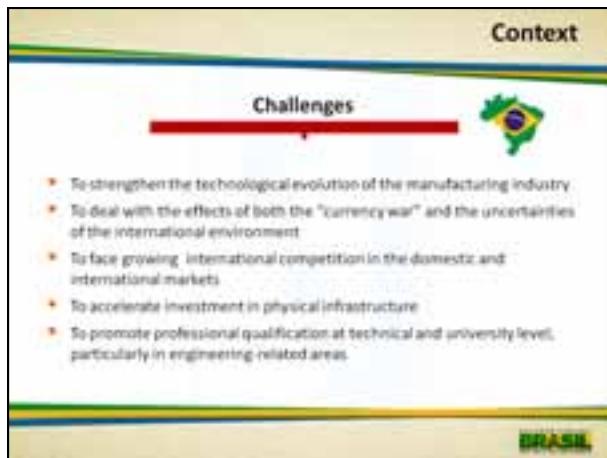


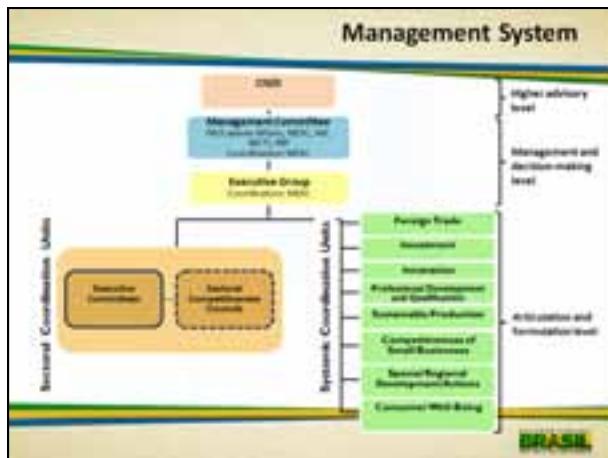




Focus and Priorities
<p>Focus</p> <ul style="list-style-type: none">▪ Innovation and technological development <p>Priorities</p> <ul style="list-style-type: none">▪ To build and strengthen critical competencies in the national economy▪ To enhance productivity and technology within value chains▪ To expand the domestic and external markets of Brazilian companies▪ To ensure socially inclusive and environmentally sustainable growth

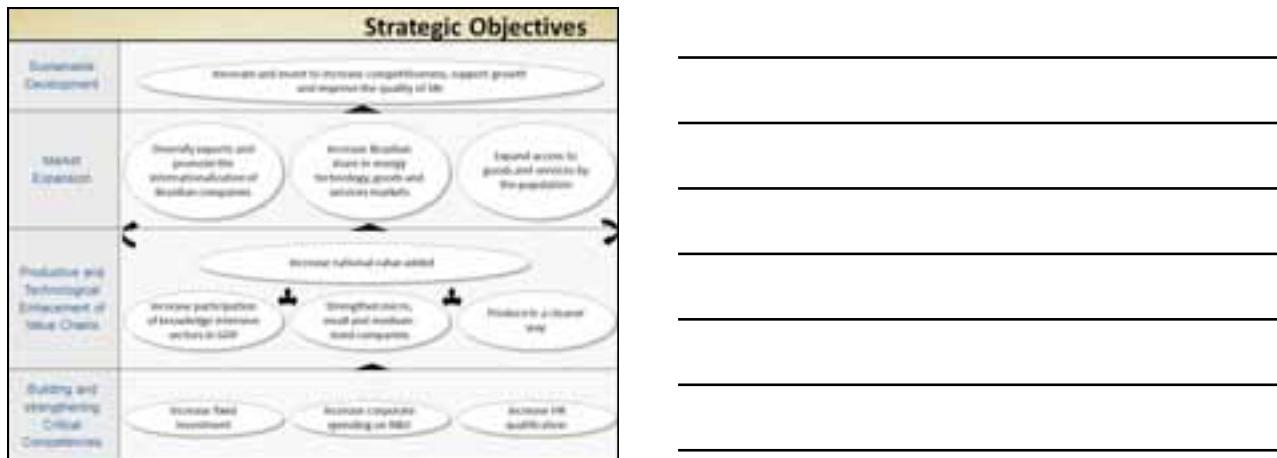
Context
<ul style="list-style-type: none">▪ A large and dynamic domestic market, able to sustain growth even in the context of crisis in developed countries▪ Short and medium term commodities market conditions that enable to maintain trade surplus▪ Existence of a cluster of innovative companies capable of leading a production modernization process▪ Accumulation of scientific competencies with potential to develop products and services with high technological content▪ Abundance of natural resources, technological mastery, and entrepreneurial capacity in renewable energies and in the oil and gas chain▪ Use of public procurement and large sporting events to leverage new businesses and technologies











Legal framework - Innovation

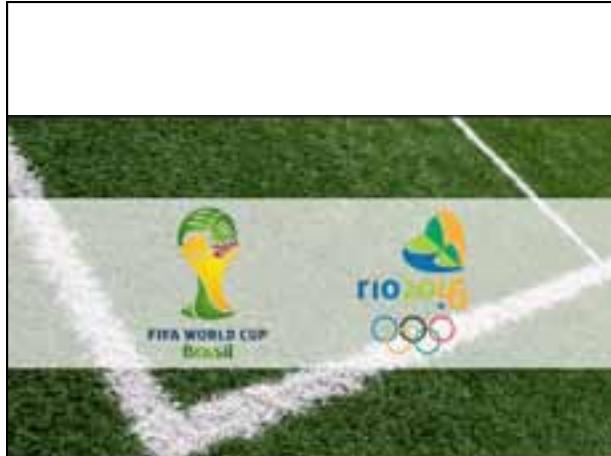
- Public-private relationship regarding innovation
 - "Innovation Law" – Law 10.973/2004 & Decree 5.563/2004
 - Decree 7.539/2011
- Investments in R&D
 - "Lei do Bem" – Law 11.196/2005 & Decree 5.798/2006
 - MP 540/2011
- Public purchases and innovation
 - 12.349/2010
 - Decreto 7.546/2011
- Innovation infrastructure
 - Decree 7544/2011
 - MP 541/2011

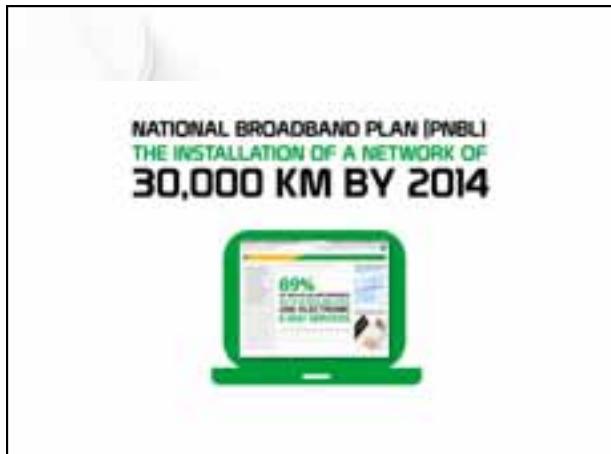
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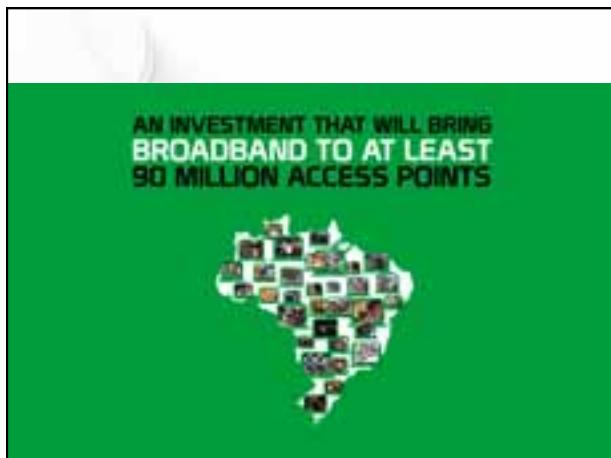
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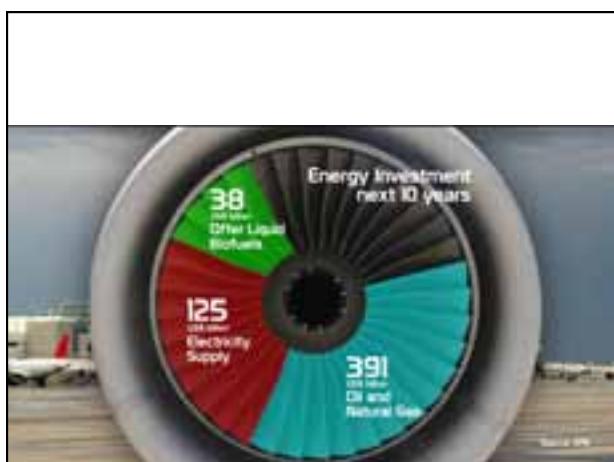
Some opportunities

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Final remarks