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The slide is titled "World Bank - Brazil" in a large, bold, blue font. Below the title, there is a subtitle "What is the World Bank Group?". The slide contains a list of bullet points and a photograph of two young girls smiling. The bullet points are: "Formed by 187 countries, functions as a cooperative", "One of the pillars of social and economic development since the Second World War", "Raises funds in international financial markets to fight poverty by financing projects in developing countries", "Helps attract private investment through co-investments, guarantees and political risk insurance", and "Offers economic and technical advice to member countries". The photograph shows two young girls, one in a red shirt and one in a brown shirt, smiling. The World Bank logo and the LAC logo are visible in the bottom right corner.

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## World Bank - Brazil

**Challenge**



### Working for a world free of poverty

- The Bank's challenge is to help reduce global poverty
- Reaching the Millennium Development Goals
- Learning from developing countries, working in partnership to reduce poverty, including through "south-south" initiatives
- Construction of a favorable environment for investment, job creation and sustainable growth, empowering the poor to participate in growth

World Bank LAC

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## World Bank - Brazil

**History**



- 40 - Reconstruction
- 50 - Infrastructure and industry
- 60 - Agriculture
- 70 - Education, health and basic needs
- 80 - Structural adjustment
- 90 - Transition economies
- 2000 -

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## World Bank - Brazil

### The IBRD

<b>Sources of funding</b>	Financial markets, return on loans, contributions
<b>Lending terms</b>	Variable, normally: 12-30 years, 3-5 years grace period, interest rate of 2% to 4% (LIBOR)
<b>Eligibility</b>	IMF member countries with GNI per capita between US\$ 1,006 and US\$ 12,275
<b>Borrowers</b>	Governments, states, municipalities and companies, with sovereign guarantees
<b>Financing</b>	FY 2011 - US\$ 26.7 billion, 136 new loans





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## World Bank - Brazil

### The World Bank's Lending Policy

- The World Bank lends only to sovereign entities (directly or by guarantee)
  - Brazil is one of the few countries where the Bank also makes loans to state and local governments
- Loans always involve an active dialogue between the Bank and governments on development issues
- The projects, which usually require 50% counterpart funding, are owned by the borrowing governments
- All funded projects are integrated into a broader vision, which also includes technical assistance





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## World Bank - Brazil

### Other Activities of the IBRD

- Besides loans, the Bank also produces / promotes
  - Specific or sector studies
  - Technical advice
  - Conferences, seminars, workshops
  - Thematic groups
- Focus on major challenges for development
- Can be initiated by the Bank or partner
- Results may serve as a resource for new projects

#### Recent publications on Brazil

- Brazil Low Carbon Study
- Hospital System Performance
- Population Aging
- Amazon Dieback
- Environmental Licensing in the Amazon
- Improving Fiscal Circumstances for Growth






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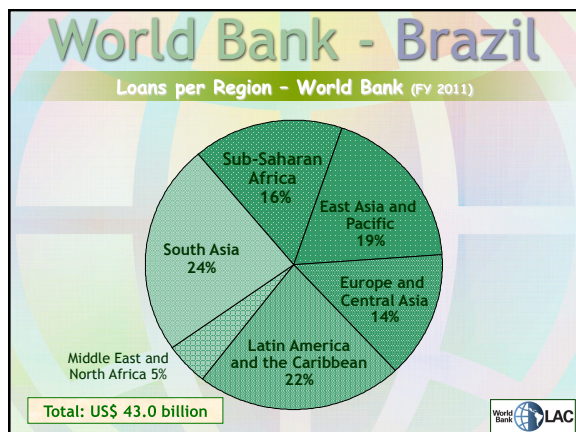
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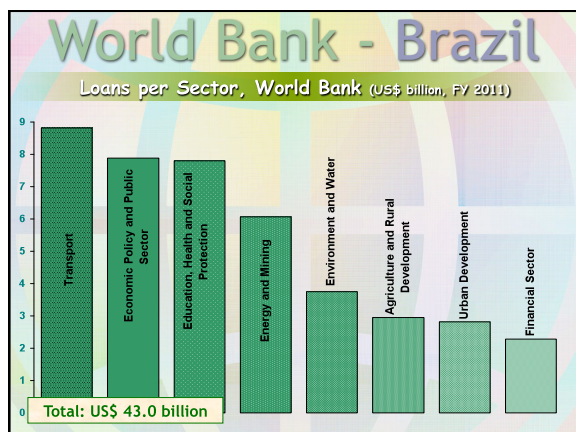
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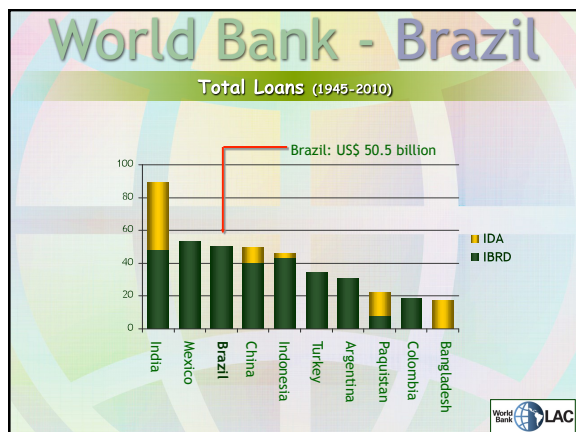
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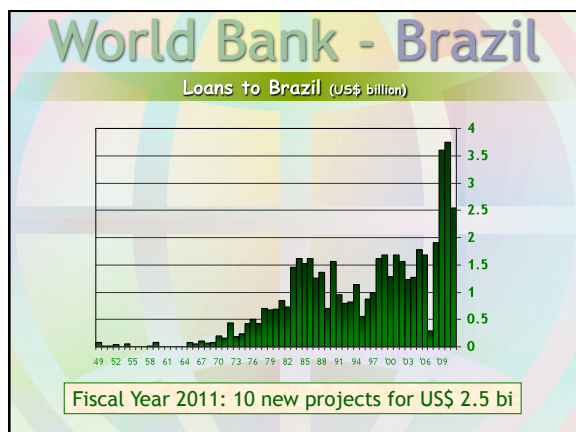
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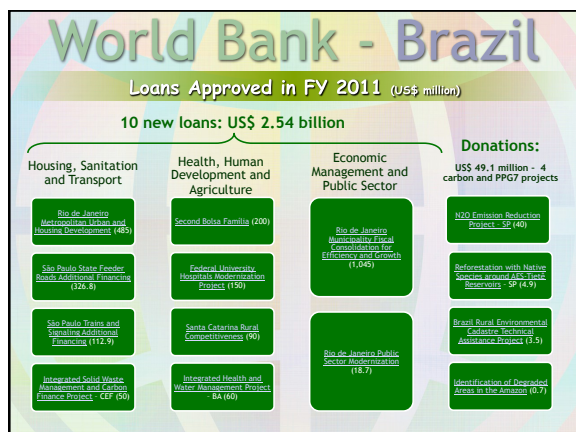
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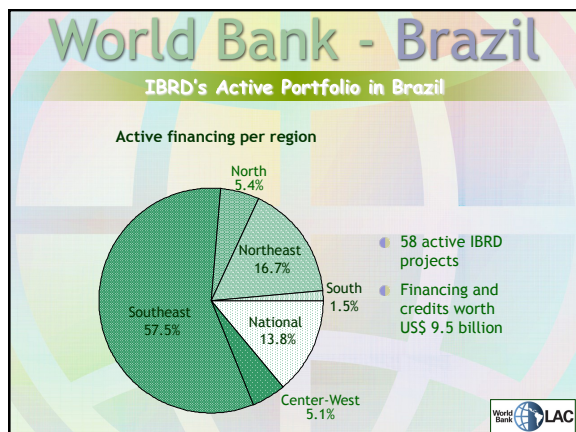
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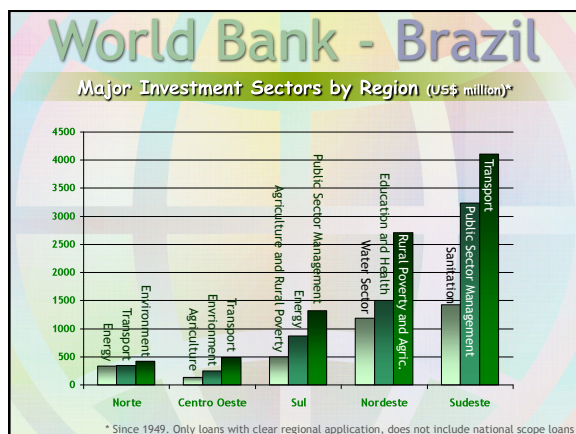
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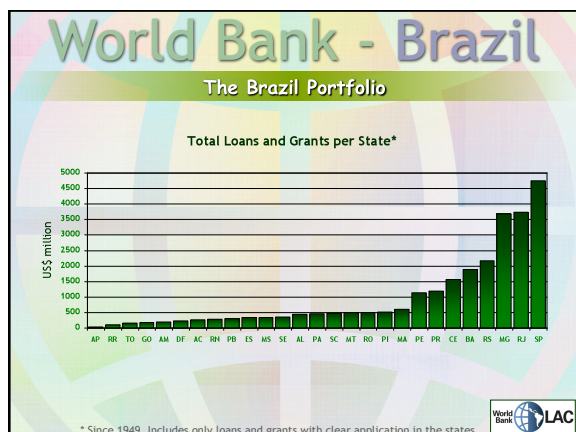
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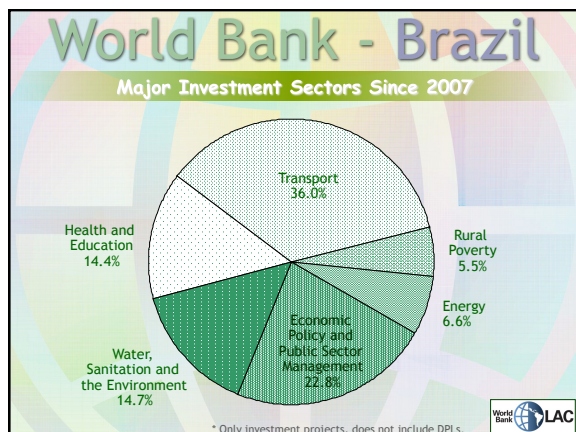
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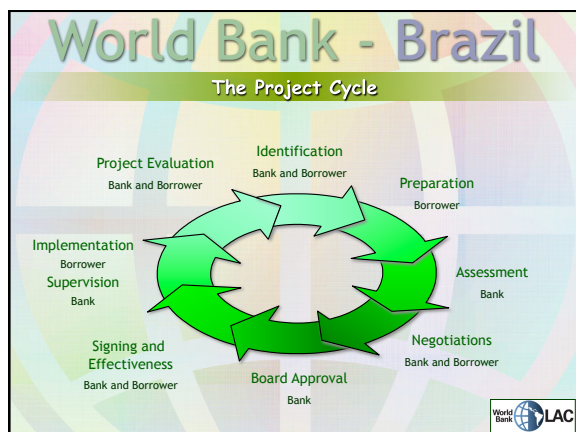
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### World Bank - Brazil

#### IBRD: Terms and Loan Instruments

- Financial Terms**
  - Front end fee of 0.25%, payable on the effectiveness of the project (may be financed by the loan)
  - Payment period from 12 to 30 years
  - Grace period of 3 to 5 years
- Investment Loans** (normally require 50% counterpart funding)
  - Specific Investments
  - Technical Assistance
  - Learning and Innovation
  - Financial Intermediation
  - Emergency Recovery
  - Sector Investment and Maintenance
  - Adaptable Programs
- Development Policy Loans** (normally without counterpart funding)
- Other Instruments**
  - Debt reduction
  - Guarantees

Major Terms and Conditions of IBRD Loans

World Bank LAC

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## World Bank - Brazil

### Loan Agreement (LA)

- LA is ruling document between borrower and World Bank
- LA takes precedence over national laws and regulations
- Project Agreement when Bank cannot lend directly to implementing entity responsible for implementation

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## World Bank - Brazil

### Procurement Policy

Considerations that guide World Bank Procurement Policies:

- Need for economy and efficiency
- Give all eligible bidders opportunity to compete
- Encourage development of local industries in borrowing country
- Importance of transparency in the procurement process

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## World Bank - Brazil

### Procurement Guidelines



World Bank

- Accumulated experience of World Bank and IDA
- Generally good practice, not special for bank-financed projects
- Incorporated in Loan/Credit Agreement

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### World Bank - Brazil

#### Applicability of Guidelines

For contracts not financed by the Bank (but part of Project) other procurement procedures may be used provided Goods and Works to be procured:

- Are of satisfactory quality and compatible with the balance of the Project
- Will be delivered and completed in a timely manner

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### World Bank - Brazil

#### Eligibility

National of Bank member countries, except:

- Country law prohibits commercial relations
- Compliance with UN Security Council Sanctions prohibits imports from the country
- Consulting firms having provided services for project preparation or implementation
- Public sector firms, unless they are financially autonomous and operate under commercial law
- Debarred firms found guilty of fraud or corruption

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### World Bank - Brazil

#### Procurement Terms

Fiduciary responsibility:

- Bank's review of borrower's procurement process to satisfy itself that the process is in compliance with the Bank Procurement Guidelines as stipulated in legal documents
- Bank issues at key steps in procurement process "No Objections" after review of individual process steps

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## World Bank - Brazil

### Procurement Terms

**PCU/PIU:**  
Project Coordination Unit/Project Implementation Unit

- Unit set up by the Borrower to coordinate or implement the Project
- Definition of Unit and its authority shall be included in the Legal Agreement

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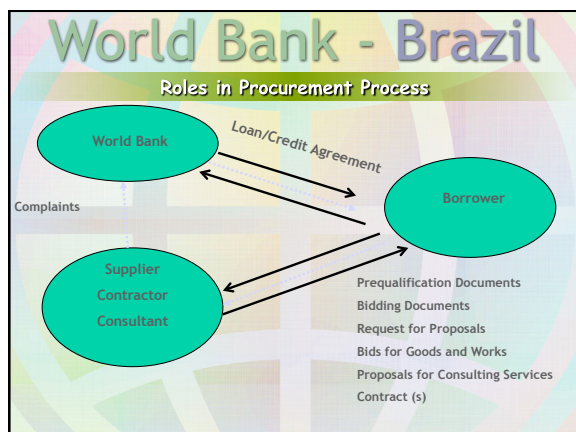
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## World Bank - Brazil

### Responsibilities of Bank

- Assists in procurement planning activities
- Reviews notification and advertising
- Ensures that the process is consistent with LA and Guidelines
- Reviews procurement actions to ensure that they cover Goods, Works, Services, and Consultations for which funds are being provided under the Project
- Reviews request for proposals and shortlists of Consultants
- Reviews Prequalification and Bidding Documents
- Reviews Bid and Proposal Evaluation Reports
- Reviews Contracts and Contract modifications
- Verifies Withdrawal Applications before Loan Disbursements

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## World Bank - Brazil

### Responsibilities of Borrower

- Appoints Project Implementation Unit (usually) to execute the Project
- Performs planning activities
- Notifies potential Bidders of Bidding opportunities
- Prepares Prequalification, Bidding Documents, and request for Proposals
- Receives and evaluates Bids and Proposals
- Awards Contracts
- Implements Contracts

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## World Bank - Brazil

### Responsibilities of Contractor

- Obtains the Bidding Documents
- Submits Bids and Proposals in accordance with required documents
- Supplies Goods or Constructs works according to the Contract
- Provides the Services or Consulting Services according to the Contract

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## World Bank - Brazil

### Internet Page

The screenshot shows the World Bank Brazil website interface. At the top, there's a navigation bar with links like 'Home', 'Site Map', 'Index', 'FAQs', and 'Contact'. Below this, a search bar is visible. The main content area includes a 'FEATURED' section with a highlighted article titled 'Sharing the Brazilian Experience' and a 'COUNTRY BRIEF' section. A sidebar on the left contains various links categorized under 'Portuguese', 'Home', 'Overview', 'News & Events', 'Data & Statistics', 'Publications & Reports', 'Development Topics', 'Projects & Programs', 'Public Information Center', 'Learning', and 'Connect'. At the bottom, there's a 'Resources For' section with links for 'Youth & Schools', 'Jobs & Scholarships', and 'Procurement/Tender'. The footer prominently displays the website address: **www.worldbank.org**.

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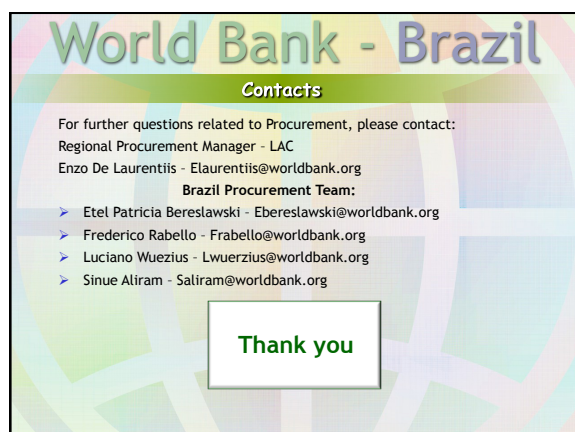
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