

MUNICH CONFERENCE

“AT-A-GLANCE”



Monday, October 21

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| 8:00 a.m. - 10:00 a.m. | Conference Registration (<i>Maximilian Foyer</i>) |
| 8:45 a.m. - 5:00 p.m. | Early Bird Tour: The Sights and Sounds of Munich (<i>Meet in the hotel lobby at 8:45 a.m. and return at 5:00 p.m.</i>) |
| 4:30 p.m. - 6:30 p.m. | Conference Registration (<i>Maximilian Foyer</i>) |
| 4:30 p.m. - 5:30 p.m. | TAGLaw European Meeting (<i>Hofgarten III & IV</i>) |
| 6:30 p.m. - 7:30 p.m. | Cocktail Party (<i>Maximilian Foyer</i>) |
| 7:30 p.m. - 10:00 p.m. | Welcome Dinner (<i>Maximilian Ballroom</i>) |

Tuesday, October 22

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| 7:30 a.m. - 8:45 a.m. | Networking Breakfast (<i>Maximilian and Marstall Foyer</i>) |
| 8:15 a.m. - 4:30 p.m. | Guest Tour: The Linderhof Castle and Oberammergau (<i>Meet in the hotel lobby at 8:15 a.m. and return at 4:30 p.m.</i>) |
| 9:00 a.m. - 9:15 a.m. | Welcome (<i>Maximilian</i>) |
| 9:15 a.m. - 10:30 a.m. | Cyber Security for Professional Service Firms (<i>Maximilian</i>) |
| 10:30 a.m. - 11:00 a.m. | Networking Break (<i>Foyer</i>) |
| 11:00 a.m. - 12:00 p.m. | Session of Your Choice Option #1: Partner Performance and Remuneration (<i>Marstall Suite</i>) Option #2: Optimizing Your Practice: How to Improve the Quality of Your Firm's Work Product (<i>Maximilian Ballroom</i>) |
| 12:00 p.m. - 1:30 p.m. | Lunch (<i>Salon Marstall</i>) |
| 1:30 p.m. - 2:30 p.m. | Session of Your Choice Option #1: Making the Most of Directory and Ranking Opportunities for the Independent Law Firm (<i>Maximilian</i>) Option #2: Tax-Efficient Investments During the Financial Crisis (<i>Marstall Suite</i>) |
| 2:30 p.m. - 3:00 p.m. | Networking Break (<i>Foyer</i>) |
| 3:00 p.m. - 4:15 p.m. | Specialty Group Sessions (<i>All groups are open to all TAG Alliances members</i>). Audit & Assurance - TIAG (<i>Marstall I, II, & III</i>) Topic: Audit Planning Corporate and M&A - TAGLaw (<i>Maximilian I & II</i>) Topic: TBA IP/IT & Life Sciences - TAGLaw (<i>Hofgarten II</i>) Topic: Implications of the European Unitary Patent System Litigation & ADR - TAGLaw (<i>Hofgarten III</i>) Topic: Group Update & A Unique Class Action Lawsuit in Germany TAG Tax - Joint (<i>Maximilian III</i>) Topic: A Q&A Session with Dmitry Zapol |
| 4:15 p.m. - 5:00 p.m. | TAG Alliances Advisory Board Report (<i>Maximilian</i>) |
| 6:45 p.m. | Gala Dinner at The Residenz (<i>Depart the hotel lobby at 6:45 p.m.</i>) |

MUNICH CONFERENCE

“AT-A-GLANCE” (Continued)



Wednesday, October 23

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| 7:30 a.m. - 8:45 a.m. | Networking Breakfast (<i>Maximilian & Marstall Foyer</i>) |
| 8:45 a.m. - 12:00 p.m. | Guest Tour: The Neue Pinakothek Art Museum (<i>Meet in the hotel lobby at 8:45 a.m. and return at 12:00 p.m.</i>) |
| 9:00 a.m. - 9:15 a.m. | Opening comments and preview of Miami (<i>Maximilian</i>) |
| 9:15 a.m. - 10:45 a.m. | Specialty Group Sessions (<i>All groups are open to all TAG Alliances members.</i>) Employment & Labor - TAGLaw (<i>Marstall III</i>) Topic: ‘The Other Side’ of Our Labour and Employment Practice: What do We All Use for Charging? TAG Tax - Joint (<i>Marstall II</i>) Topic: Avoiding German Withholding Tax Leakage Firm & Practice Management and Best Practices - Joint (<i>Maximilian</i>) Topic: Soft Skills for Hard Results Financial Institutions and Markets - TAGLaw (<i>Marstall I</i>) Topic: International Impact of National Laws: Bank Operations, Derivatives Regulation and Enforcement Actions. |
| 10:45 a.m. - 11:15 a.m. | Networking Break (<i>Foyer</i>) |
| 11:15 a.m. - 12:15 p.m. | “Strategies of the Serengeti” (<i>Maximilian</i>) |
| 12:15 p.m. - 1:30 p.m. | Lunch (<i>Salon Marstall</i>) |
| 1:30 p.m. - 2:00 p.m. | Round-robin Session 1 Round-robin Session: Attend one 25-minute sessions out of a possible 3 topics Option 1A: Cash is King! (<i>Maximilian</i>) Option 1B: Making Use of Your Multidisciplinary Alliance (<i>Marstall I & II</i>) Option 1C: Integrating Laterals (<i>Marstall III</i>) |
| 2:00 p.m. - 2:30 p.m. | Round-robin Session 2 Round-robin Session: Attend one 25-minute sessions out of a possible 3 topics Option 2A: Cash is King! (<i>Maximilian</i>) Option 2B: Making Use of Your Multidisciplinary Alliance (<i>Marstall I & II</i>) Option 2C: Integrating Laterals (<i>Marstall III</i>) |
| 3:15 p.m. - 5:30 p.m. | Networking Tour: The BMW Complex (<i>Depart the hotel lobby at 3:15 p.m and return by 5:30 p.m.</i>) |
| 7:30 p.m. - 11:30 p.m. | Dinner & Networking: The Ratskeller Restaurant (<i>Meet in the hotel lobby at 7:30 p.m. and return by 11:30 p.m.</i>) |



Download session notes and materials at:
tagalliances.com/conference

~or~

Scan the QR code to the left using a scanner app on your smartphone.



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