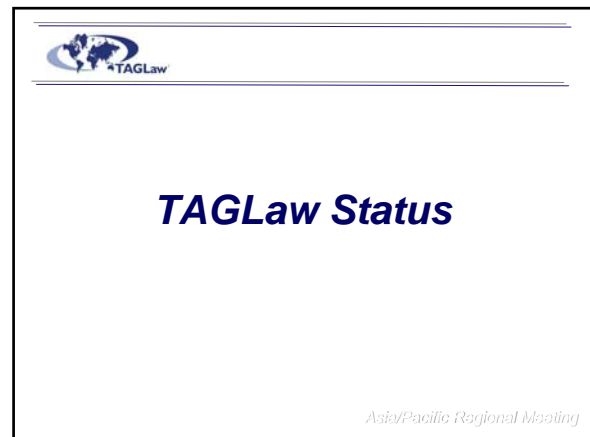


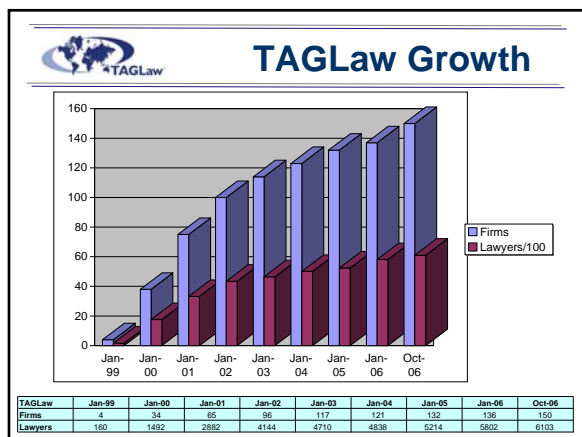


	Contents
	<ul style="list-style-type: none"> • TAGLaw Status • TIAG Status • TAGLaw Marketing Strategy • TIAG Value Programs • China Focus • Summary
	<i>Asia/Pacific Regional Meeting</i>



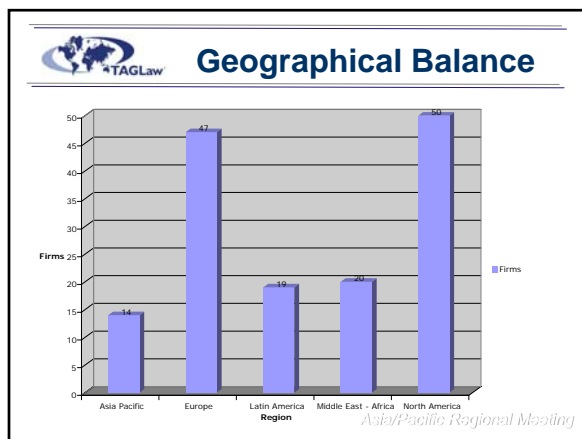
	New Members & Affiliates
	<p>TRUST Advokat HB – Stockholm, Sweden</p> <p>Williams & Anderson – Arkansas, USA</p> <p>Abeng Law Firm – Douala, Cameroon</p> <p>Holcomb Dunbar – Mississippi, USA</p> <p>Coblentz, Patch, Duffy & Bass LLP – California, USA</p> <p>Studio Legale Sutti – Croatia</p> <p>*Talal Abu-Ghazaleh Legal – Jordan</p>
	<i>Asia/Pacific Regional Meeting</i>

	New Members & Affiliates														
	<p>Talal Abu-Ghazaleh Legal</p> <p>AFFILIATE OFFICES IN:</p> <table> <tr> <td>Jordan</td> <td>Morocco</td> </tr> <tr> <td>Algeria</td> <td>Oman</td> </tr> <tr> <td>Kingdom of Bahrain</td> <td>Qatar</td> </tr> <tr> <td>Palestine</td> <td>Saudi Arabia</td> </tr> <tr> <td>Kuwait</td> <td>Tunisia</td> </tr> <tr> <td>Lebanon</td> <td>United Arab Emirates</td> </tr> <tr> <td>Libya</td> <td>Yemen</td> </tr> </table>	Jordan	Morocco	Algeria	Oman	Kingdom of Bahrain	Qatar	Palestine	Saudi Arabia	Kuwait	Tunisia	Lebanon	United Arab Emirates	Libya	Yemen
Jordan	Morocco														
Algeria	Oman														
Kingdom of Bahrain	Qatar														
Palestine	Saudi Arabia														
Kuwait	Tunisia														
Lebanon	United Arab Emirates														
Libya	Yemen														
	<i>Asia/Pacific Regional Meeting</i>														



TAGLaw Growth

Current Totals		
Countries	91	
Total Firms	150	
Total Offices	308	
Region	Lawyers	Firms
Asia Pacific	395	14
Europe	1303	47
Latin America	459	19
Middle East - Africa	150	20
North America	3796	50
Totals	6103	150



TAGLaw Recruiting Jurisdictions

Africa & Middle East	Europe
✓ Bahrain	✓ Croatia
Botswana	Iceland
Ghana	Slovenia
Ivory Coast	Turkey
✓ Jordan	Ukraine
Mauritius	
✓ Morocco	Latin America/Caribbean
✓ Senegal	Barbados
✓ Lebanon	Belize
	Cayman Islands
North America	El Salvador
✓ Arkansas	Guatemala
✓ Mississippi	Honduras
Montana	Paraguay
New Hampshire	Trinidad and Tobago
New Mexico	
North Dakota	Asia Pacific
Rhode Island	Bangladesh
South Dakota	Guam
Vermont	✓ Malaysia
West Virginia	New Zealand
	Sri Lanka

TAGLaw: League Table

Network	Firms	Countries	Lawyers
Lex Mundi	161	98	17000
Terralex	140	92	12000
TAGLaw	150	91	6000
International Lawyers' Network	85	62	4500
Globalaw (The International Law Group)	70	57	2600
Meritas	165	57	4900
Multilaw	64	50	5000
State Capital Global Law Firm Group	110	48	6000
ALFA International	120	36	8000
Legalink *9	72	30	2000
IAG International *4	71	27	
Legal Netlink Alliance	84	21	1500

TAGLaw Specialty Groups

• Competition and European Law
• Construction and Real Estate
• Corporate Law and Mergers & Acquisitions
• Employment & Labor Law
• Energy
• Environmental Law
• Financial Services
• Firm and Practice Management
• Health Law
• Immigration
• Insolvency & Secured Transactions
• Insurance Law
• Intellectual Property and Information Technology (including Internet and Telecommunications)
• International Trade & Customs
• Life Sciences
• Litigation and Alternative Dispute Resolution
• Tax, Trusts and Succession Law
• White Collar Crime



TAGLaw on the Web

- <http://www.TAGLaw.com>
- Public Site – “online brochure”
- Members’ Site – database of TAGLaw member information
 - Biographies
 - Search engine
 - Specialty group pages including country summaries of practice areas

Asia/Pacific Regional Meeting



'06 - '07 Regional Meetings

Marketing and Specialty Group Conference	
St. Petersburg, Florida	January 19-20, 2007
European Regional Meeting	
Düsseldorf	March 10-11, 2006
Warsaw, Poland	February 2007
European Mini Conference	
Brussels	June 30 – July 1, 2006
	June 2007
US Regional Meetings	
Midwest – Tulsa, Oklahoma	April 1-3, 2006
Midwest - Des Moines, Iowa	September 10-11, 2006
Western - Portland, Oregon	September 15-16, 2006
Southeast – Nashville, Tennessee	September 22-23, 2006
Atlantic – Hartford, Connecticut	January 26-27, 2007
Executive Seminar Series	On-going

Asia/Pacific Regional Meeting



The International Accounting Group



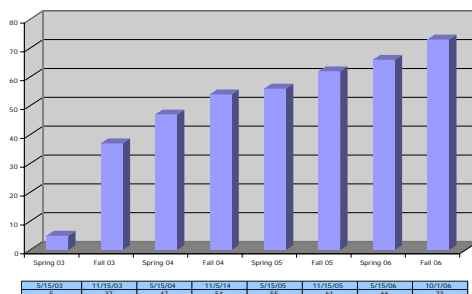
New Members

- T & R AG – Bern, Switzerland
- KAP DsR – Jakarta, Indonesia
- FINE Management Accounting Corporation – Seoul, Korea
- S.K. Accountant Services – Bangkok, Thailand
- OMA Professional Advisory Group – South Africa
- Gutierrez, Contreras & Asociados, S.C. – Guadalajara, Mexico
- Banaria, Banaria & Co. CPAs – Philippines
- Revisionscentret Aabenraa A/S – Jutland, Denmark
- UAB “Verslo apskaitos praktika” – Kaunas, Lithuania
- Clarus Oy – Helsinki, Finland
- Fitch Chartered Accountants – Belfast, Northern Ireland
- Studio Truppa Medici – Milan, Italy
- BrookWeiner L.L.C. – Chicago, Illinois
- Corbin & Company LLP – Orange County, California
- Greenstein Rogoff Olsen & Co. – San Francisco South Bay Area, California
- A. Rebelo Consultadoria e Fiscalidade, S.A. – Portugal

Asia/Pacific Regional Meeting



Member Firms



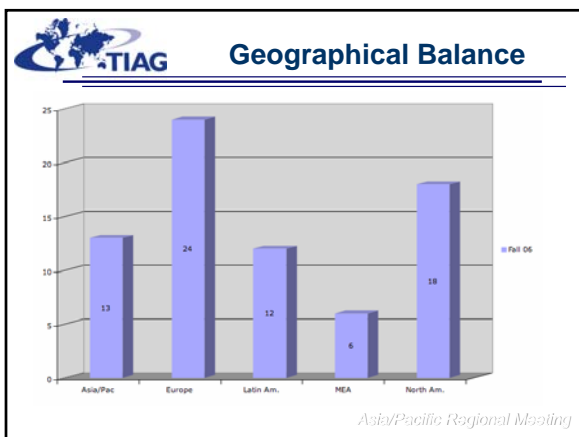
Asia/Pacific Regional Meeting



TIAG Status

Current Totals		
Countries		42
Total Firms		73
Total Offices		111
Region	Revenue	Firms
Asia Pacific	32	13
Europe	90	23
Latin America	12	12
Middle East - Africa	10	7
North America	89	18
Totals	233	73

Asia/Pacific Regional Meeting



Locations

Europe	Middle East & Africa	Asia Pacific	North America	Latin America & The Caribbean
Austria Belgium Cyprus Denmark England Finland France Germany Ireland Italy Lithuania Luxembourg Malta Netherlands Northern Ireland Poland Portugal Scotland Spain Switzerland Turkey	Cyprus Egypt Kenya Lebanon Mauritius South Africa	Australia China India Indonesia Japan Korea Malaysia Pakistan Philippines Singapore Thailand	Canada: British Columbia Ontario Quebec USA: Alabama Arizona California: Orange County California: San Fran South Bay Area Illinois New Jersey New York North Carolina Oklahoma Pennsylvania Texas: Dallas Texas: Houston Texas: Austin Utah Washington	Argentina Mexico: B.C. Chihuahua Mexico City Jalisco Leon Nuevo Leon Puebla Yucatan Veracruz Guatemala

Asia/Pacific Regional Meeting

TAGLaw + TIAG Stats

TAGLaw/TIAG Current Grand Totals	
Countries	99
Total Firms	223
Total Offices	419
Region	Firms
Asia Pacific	27
Europe	71
Latin America	31
Middle East - Africa	26
North America	68
Totals	223
Total Estimated Revenue	\$ 2.5 Billion
Total Estimated Professional	8,000

Asia/Pacific Regional Meeting



Marketing Goals

BRANDING:
To establish the TAGLaw brand such that TAGLaw is recognized by many of the small, medium and large corporations worldwide

MEMBER SUPPORT:
To support TAGLaw members by developing marketing programs that can be adapted and integrated by the firms into their individual marketing plans

Asia/Pacific Regional Meeting



Marketing Activities '06 – '07

- o ACC Annual Conference
- o ACC Local Meetings
- o Brochures & Directories
- o Targeted Advertisements
- o PR – articles in magazines
 - European Lawyer*
 - IFLR Banking Magazine*
 - Bob Patterson and Patrick McKenna article*
- o China DIY Seminar Material
- o January Marketing Conference

Asia/Pacific Regional Meeting



The International Accounting Group

New Initiatives



Executive Seminar Series

May 4: Individual Marketing Plans – **completed!**
 June 8: Recruiting & Retention – **completed!**
 July 12: Design Partner Compensation Places to Support Your Firm's Strategic Objectives – **completed!**
 September 13: Human Capital, Not Human Cattle – **completed!**
STILL TO COME...
 December 13: Creating Value as a Specialist
 January 10: Topic TBD

Future Topic Ideas: Developing a Training/Learning Culture, New Partner Leadership, Client Selection and De-selection, Evolution of Practice Groups, Marketing is NOT a Department, Why Cross-selling is So Much Harder than it Sounds?, Active Listening: Its Role in Client Service & Business Development, Networking and Relationship Building

Asia/Pacific Regional Meeting



Expertise Database Ken Mayers

Asia/Pacific Regional Meeting



Expertise Database

- Goal: simple to use with industry not professional data
- DB records members' industry experience by SIC code
- Records expertise in three levels
- Programming complete for test phase
- Go-live in next month
- Simple and fast on-line data collection from members
- Can be easily modified as we gain experience

Asia/Pacific Regional Meeting



China Focus



Why China is a Focus?

- Population 1.3 billion
 - 20% of World's population
 - 4x USA / 3x Europe
- Huge commercial opportunity
- Rapid economic growth
- **Increased client demand for Chinese expertise**



Asia/Pacific Regional Meeting



China Conference

- May 2007 in Beijing
- Prominent Chinese International speakers
- Visit to factories, stock exchange, etc.
- Agenda designed to make attendees China-savvy
- Visit "Conference" page on TAGLaw and TIAG websites

Asia/Pacific Regional Meeting



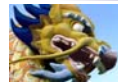
Potential Speakers

- *Victor Chu, Chairman of First Eastern Investment Group
- Barry I Friedman - Senior Commercial Officer, U.S. Embassy, Beijing
- Siva Yam - President, US China Chamber of Commerce
- Managing Partner, McKinsey, Asia Pacific
- *Joe Kimmel, Baker & Daniels, China
- *Tim McIntee, Lindquist & Vennum, China
- *Russel Brown, Lehman Brown
- Ira Belkin, Director, Trade Facilitation Office, United States Embassy
- Ambassador Wu Jianmin, President of China's Foreign Affairs University, former Ambassador to France, the United Nations and the Netherlands
- *Ji Ching Lu, Baker & Daniels, China
- *Michael Chen: Dean and Professor of Law in Nanjing Agricultural University Department of Law
- Mark Cohen, Patent & Trademark Office, US Embassy
- Professor Wu Zhipan, Dean of Beijing University Law School
- *Angie Castille, Baker & Daniels
- *Frank Young, Haskell, Slaughter & Young

Asia/Pacific Regional Meeting



Opportunity for Members



Theme for Your 2007 Marketing

- China conference will provide PowerPoint Presentations, videos and speakers for firm seminars.
- Impress clients and business community with new-found expertise
- Differentiation vis-à-vis competitors

Asia/Pacific Regional Meeting



Summary

- TAGLaw & TIAG in Very Good Shape
- TAGLaw among the Top Networks in the World
- TIAG now at 75 members
- TAGLaw – ACC Marketing Thrust for 2006
- TIAG – Expertise Database
- China Focus for 2007

Asia/Pacific Regional Meeting



Asia Pacific Regional Meeting

*Manila, Philippines
December 8-9, 2006*

