

## A SMART WAY ... of practicing law in the global economy.

TAGLaw is one of the world's largest legal networks. Its reputation for quality service and client satisfaction is second to none. TAGLaw has more than 5,500 lawyers at 135 independent firms in more than 75 countries around the world, all cooperating to provide resources and expertise as if they were right down the hall from one another.

TAGLaw has the global reach to serve member firms' clients in the broadest range of business transactions almost anywhere in the world. TAGLaw members' experience with the world's many cultures and differing legal systems make them excellent emissaries for even the most challenging business needs.

By careful vetting and selection procedures, the network has assembled high-quality law firms that form a multinational powerhouse providing exceptional service.

"Many Americans, and even more British and Irish investors, are buying property in France. The great thing about TAGLaw is that we are able to act in close cooperation with TAGLaw members from these other jurisdictions who are very often known to us personally. This reassures their own clients and enables us to obtain the requisite information through our colleagues and thus move forward quickly and efficiently with the property purchase in France."

 Philip Jenkinson Triplet & Associés Lille Cedex, France

# expand

YOUR REACH

"TAGLaw provides immediate and seamless access to worldwide legal expertise on a priority basis.

Through TAGLaw, we are able to obtain information and answers to legal questions on a broad variety of topics quickly. This assists our clients in operating their businesses, without interruption, while waiting to locate counsel in other parts of the world. Clients have also benefited from the invaluable local knowledge and perspective that can be gained from TAGLaw members located around the globe."

Daryle Uphoff
 Lindquist & Vennum PLLP
 Minneapolis, MN, USA



#### GO FURTHER ...

### with access to attorneys the world over.

From Chile to China, from Washington to Warsaw, TAGLaw has the global reach to help clients wherever the growth of their business takes them.

Imagine the possibilities created by having high-quality legal representation in more than 120 jurisdictions globally. That's comprehensive service for any transaction.

When you hear TAGLaw member firms talk about acting locally and thinking globally, it means they know how to tailor solutions to the needs of clients that have come from anywhere in the world looking for legal expertise, and for cultural guidance.

TAGLaw has effectively taken what used to be a challenge of doing business in new jurisdictions and turned it into an opportunity.

## extensive

### GLOBAL COVERAGE

"The increase in cross-border trade for our commercial clients, together with the increase in investment in other countries by individuals (often encouraged by cheaper air travel), has meant that as a major law firm we need to be able to provide fast, reliable and accessible legal advice in many jurisdictions throughout the world. The TAGLaw network of law firms helps us to meet that need. Furthermore, the ability to give feedback at the regular international conferences maintains the quality of service that our clients receive when using TAGLaw firms. The network enables my firm to act as the gateway to quality legal advice for our clients, wherever it is required on a worldwide basis."

 Jonathan Lloyd-Jones Blake Lapthorn Linnell Portsmouth, England



### that extends to virtually every industry and every sector.

TAGLaw firms naturally cover dozens of legal practice areas from corporate law and mergers & acquisitions to employment and health law. Even more importantly, they are knowledgeable in the broad range of industries and professions in which their clients operate.

Agribusiness Health Real Estate

Banking Life Sciences & Biotechnology Sports, Entertainment & Broadcasting

Construction Manufacturing Technology & Telecommunications

Energy Mining Tourism

Environmental Non-profit Transportation
Finance & Insurance Personal & Commercial Services Trusts & Estates

Government Pharmaceutical Wholesale, Distribution & Retail

In any industry there are complex business transactions requiring both legal and accounting services. A unique asset and resource of TAGLaw is its synergistic relationship with its independent partner network of accounting firms, TIAG.

"The world is getting smaller, or so it seems! Our clients need us to provide help and information not just in the UK, but around the world. We use fellow TIAG and TAGLaw members at least once a week to help us or our clients and in turn, we are being used when they or their clients need help on audits, accounts, tax or insolvency matters within the UK. What particularly pleases us is that the network contains like-minded firms and individuals who provide proactive, quick advice and friendly service to clients at cost-effective rates."

 Howard Wilkinson Mercer & Hole London, England

global

EXPERIENCE AND

CULTURAL SAVVY

"When our client, a dental implants manufacturer and seller, received the Governor's Trade Excellence Award in the spring of 2006, it was not a surprise to our firm. Largely because of our contacts in TAGLaw, we were able to introduce this medical client to successful legal representation in Spain, England, Canada, and Germany. Through these TAGLaw connections, our client learned the legal framework necessary to conduct export business in foreign countries and the business culture as well. Because the TAGLaw network has been efficient, cost-effective and peoplefriendly for companies of all sizes, international expansion is always a part of our client's business plan. Our dental implant client's international export award is just one example of how effective the TAGLaw network can be."

Frank M. Young III
Haskell Slaughter Young & Rediker, LLC
Birmingham, AL, USA



### A REAL DIFFERENCE ...

for member firms and their clients.

"As the New York representative, we have found our membership in TAGLaw to be very advantageous for both us and our clients over the years. A major investment bank client specializing in medical device technology needed local counsel in Sweden and Montreal. The TAGLaw firms in those countries were quick to respond and we were able to service our client's needs as if we had our own offices abroad. For another client, our TAGLaw affiliate in Australia quickly helped with the Australian law that governs non-disclosure agreements.

"TAGLaw's Toronto firm helped draft arbitration provisions under Canadian and Quebec provincial law for a cross-border licensing and sponsored research agreement. For other clients we've had litigation and privacy law advice from Belgium and copyright counsel from Latvia and Germany. In each case TAGLaw firms have been prompt and on point with their answers. The network gives us the breadth and depth of a global firm without incurring the overhead and headaches."

 Harvey S. Feuerstein Herrick, Feinstein LLP New York, NY, USA "As an Australian member firm of TAGLaw, we have many clients who are doing business in North America, Europe and other parts of the world. When they need legal advice or assistance in other countries where the laws are often quite different to ours, it is reassuring to be able to confidently refer them to a TAGLaw firm. Members of TAGLaw are carefully selected on the basis of having a proven reputation for excellent service and are required to adhere to the TAGLaw Charter of Conduct. It also helps that we know many of the members personally from our regular worldwide meetings."

Simon WardPiper AldermanSydney, Australia

access

### THE WEALTH OF RESOURCES

"TAGLaw has provided access to counsel for our clients worldwide. And with more than 5,500 lawyers, we can usually find the legal expertise we need, even for our clients that work in highly specialized areas. For one client, the special expertise and practical experience they needed was found with a TAGLaw member over 2,500 miles away in another country. Because of our existing relationship with that firm, our client had an immediate and high level of confidence in the TAGLaw lawyer and was delighted with the support he received."

Joan H. Garson
 Blaney McMurtry LLP
 Toronto, ON, Canada



### EXTENSIVE AND COMPLETE ... the highest standards and the furthest reach.

TAGLaw's standards of excellence and integrity are the vital elements that assure clients they will receive quality representation and a consistent level of professionalism.

#### TAGLaw MEMBERS' COMMITMENT

Dedication to 100% client satisfaction

Thorough understanding of client's business

Continual awareness to anticipate client's needs

Knowledge of client's industry and marketplace

Commitment to responsiveness and accessibility

# rigorous

STANDARDS BUILD TRUST AND DEVELOP BUSINESS



